

High Cost Market Analysis Worksheet

C.P.R. (Cost Profit Ratio)

- | | | | |
|----|--|-----|-------|
| 1. | After Repair Value | (+) | _____ |
| 2. | Estimated Repairs | (-) | _____ |
| 3. | Rehabber's Minimum Profit | (-) | _____ |
| 4. | Rehabber's Net Purchase Price
<i>(Line 1 – Lines 2 + 3 = Line 4)</i> | = | _____ |

ADJUSTMENTS

- | | | | | |
|----|--|-----|-----|-------|
| 5. | Miscellaneous Expenses | % | (-) | _____ |
| | <i>(_____ x Line 4)</i> | | | |
| 6. | Rehabber's Adjusted Purchase Price
<i>(Line 4 – Line 5 = Line 6)</i> | = | | _____ |
| 7. | Wholesale Fee | (-) | | _____ |
| 8. | MAO (Maximum Allowable Offer) | = | | _____ |

NOTE

Any flexibility in MAO will usually come from your wholesale fee. Be sure to always leave a profit for your buyer or you'll soon find yourself out of the wholesale business.